

## Approved Vendor Comments from Novel Energy Solutions, LLC

1 message

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To: "comments@illinoisabp.com" <comments@illinoisabp.com>

Fri, Oct 19, 2018 at 9:46 AM

Good morning, all!

We reviewed the Approved Vendor Requirements, and believe that most of the information is fine. In our opinion, there may be more steps/requirements than necessary, but we can accept them.

That said, there are three spots that cause major concerns for us, as these requirements put our company's confidential information at risk. We have experienced our information being shared by persons in Government that were to hold these documents private.

So, please take our comments and consider our solutions.

**#6**: We need some clarification and how in depth you have to go. We do not, for reasons above, want anything confidential shared here.

Solution: If we can get other methods to reach what you want, i.e. affidavits, we can do that.

#9: Our shareholders do not want their information shared. This is not public data, and is not needed.

**Solution:** If the intent is to confirm there are no bad actors on our team, an affidavit stating there are no bad actors, no one has declared bankruptcy, etc. could suffice here.

**#14:** This is confidential and proprietary information, not for the public. Our company has experienced Government employees sharing our confidential information once they had it in their hands. Once it was out, we could not protect it. However careful the heads of the program are, once this is shared, it cannot be undone. This is extremely troubling to know our financial information may be released by a rogue employee.

## **Solution:**

The intent to show a company in good standing can be satisfied by a company's tax/accounting firm to complete and sign a form attesting to that. This solution satisfies both sides.

Thank you for considering our opinion.

## Mena Kaehler | Utility Liaison

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