



Comment on Approved vendor history

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To: comments@illinoisabp.com

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your question:

15. List three current or prior customers who can act as references.

We are a small company selling mid-sized wind turbines (250 kw to 800kw) to businesses and schools for net-metering. We to date have only one customer (in Chicago) ; but 2 others pending for which your programs might be attractive. I would like to see a little flexibility in this question as we have one \$1.5 million sold and delivered system with lots of satisfied Illinois subcontractors.

It would make renewable energy distributed generation more attractive if we can offer them additional support from the IPA programs. These are real businesses with lots of employees and significant power consumption and who are in it for the long run and trying to be green. Given the costs of these turbines , our business will always have relatively few customers as compared to residential solar customers. But the annual power output of each turbine makes a serious impact on creating a robust distributed grid and in many cases the customer will also purchase solar energy equipment . Especially, as in Illinois, solar photovoltaic , which produces most power in summer months , is a great match with wind turbines which produce most of their power in the 9 colder months

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